

Cotlow and Romano Negotiate Vermeer Southwest Lease in Tucson



1790 West Sahuaro Dr.,
Tucson

TUCSON, ARIZONA – Vermeer Sales Southwest, Inc. leased 1790 West Sahuaro Drive in Tucson, a 7,853-square-foot industrial building with approximately 1.27 acres from South Central Properties of Texas, Inc.

Vermeer Southwest has had a continuous presence in the southwest United States serving Arizona, New Mexico, and greater Las Vegas since 1989, and now proudly serve the southern New Mexico and West Texas area with our El Paso location. It carries the full-line of Vermeer industrial equipment and partners with [seven ancillary brands](#) to offer convenient one-stop shopping; Sherrill, McLaughlin, Vac-Tron, Yanmar, Atlas Copco, DCI and Felling Trailers. It supports products with dedicated, factory-trained sales staff, with an extensive parts inventory, experienced service technicians, and top-notch service facilities.

Vermeer Southwest has many years of experience supplying industrial equipment that can stand up to the most diverse and roughest working conditions the Southwest has to offer. Vermeer Southwest has received the Dealer Platinum Award, the highest award Vermeer Corporation offers, for eleven years beginning in 1999. This accomplishment earned Vermeer Southwest an induction into the Vermeer Hall of Fame. At Vermeer Southwest, it is all about customers and it prides itself on offering consistently exceptional customer service.

Its parts departments are stocked with genuine Vermeer parts and accessories and its parts specialists have access to the most accurate and up-to-date parts manuals through Vermeer's online parts catalog system. It's the right tool to find the parts you need. The service departments have decades of experience supporting Vermeer and other industrial equipment. Through Vermeer University Service Technician Certification Program, service technicians are trained and tested in the latest skills and technologies. With conveniently located service centers and a fleet of fully-equipped service trucks, Vermeer Southwest can service equipment anywhere in the Southwest.

Dean P. Cotlow of Cotlow Company represented the landlord and David Carroll of Romano Real Estate Corporation represented the tenant.

To learn more, Cotlow can be reached at 520.881.8180 and Carroll should be contacted at 520.577.1000

Office Building in Camp Lowell Corporate Center Purchased by Tenant



4534 – 4538 East Camp Lowell Dr., Tucson, AZ

TUCSON, ARIZONA – BADA Holdings, LLC (Allison Duffy, Manager) bought a 5,520-square-foot office building from KLB Properties, LLC (Don Butler II, Manager) for \$995,360 (\$180

PSF). The property is located at 4534 – 4538 East Camp Lowell Drive in Camp Lowell Corporate Center at Swan and Camp Lowell.

The buyer exercised an option for Silverado Technologies also owned by Allison Duffy, that previously leased 65% of the building. Silverado will continue to lease the building with a second tenant, NFP Property and Casualty Services a Travelers Insurance firm in the remaining 1,932-square-foot office.

For 19 years Silverado has provided managed IT services to businesses in the Tucson area, and earned a reputation for exceptional customer service. Silverado has been recognized with an Ethics in Business Award from the Better Business Bureau and a Customer Satisfaction score from Microsoft that placed the company in the Top 15% in the country.

With a team of engineers and technicians, Silverado's knowledgeable and dependable experts have certifications from Microsoft, Cisco, VMware, and more. To keep up with the ever-changing world of information technology and be a true IT advisor its clients.

As a full-service IT Managed Services Provider, Silverado Technologies offers:

- **Services:** Managed IT Support, Office 365, Local and Offsite Backup, Network Monitoring
- **Solutions:** Security, Cloud, Virtualization, Network Design, Disaster Recovery
- **Partnership:** Risk Assessments, Business Reviews, Technology Planning

Supporting small-to-medium sized businesses, as well as those in the health care sector, Silverado provides enterprise-level IT services, tailored to the client's need and budget.

Dean Cotlow of Cotlow Company represented the seller.

Jeff Casper of CBRE's Tucson Office represented the buyer.

Jeff Casper with CBRE told us, “The buyer exercised an option to purchase the property after occupying the space for one year in a five year lease and to control the space next door that sold with several years left remaining on that lease.”

For more information, Casper should be reached at 520.323.5181 and Cotlow can be contacted at 520.881.8180.

To learn more, see **RED Comp #6076**.

Healthcare Trust of America Inks Lease in NW Tucson



Gateway Medical Plaza,
6320 N La Cholla Blvd.,
Tucson, AZ

TUCSON, ARIZONA – Healthcare Trust of America, Inc. of Scottsdale (NYSE: HTA), the largest dedicated owner and operator of medical office buildings (“MOBs”) in the United States, based on gross leasable area (“GLA”), renewed its leased office space to Tucson Orthopaedic Institute at La Cholla Medical.

The tenant, Tucson Orthopaedic Institute, leased 20,317-square-feet at 6320 N La Cholla Blvd. in Tucson with Northwest Tucson Surgery Center on-site. Gateway Medical Plaza is a 60,160-square-foot, three-story medical office building on the

Northwest Medical Center Campus, at the southeast corner of Orange Grove and La Cholla.

Dean Cotlow of the Cotlow Company in Tucson handled the transaction valued at \$2.5 million.

For more information, Cotlow can be reached at 520.881.8180 or visit it at <https://www.cotlow.com/>